



CAMBODIA, THE RICE KINGDOM of “WHITE GOLD”

5th THE RICE TRADER

Annual TRT
WORLD RICE CONFERENCE 2013

19-21 November 2013, Hong Kong SAR

www.trtworldrice.com



Presented by: Kunthy KANN

Chief Executive Officer

Battambang Rice Investment Co., Ltd

www.battambangrice.com

**On behalf of the Delegation of Cambodian Rice
Exporters**

Cambodian Rice Exporters



Video Introduction Of Cambodia, Rice Country

Cambodian Rice Exporters



Cambodia is dedicated to Rice

- ❖ 14.9 million population, 71% depending on agriculture
- ❖ 2.9 mha agricultural land, 84% rice cultivation,
engaging 80% of all farmers in rice production
- ❖ 9.3 MMT annual paddy production (3.15 MT/ha)
Less post-harvest losses (20%), less local consumption (55%)
- ❖ 3.35 MMT exportable surplus
- ❖ 2.08 MMT milled rice for exports
- ❖ Fragrant (Jasmine) Rice – among the World's Best
- ❖ White Rice specialties, Brown and Red Rice

Source: Cambodia Ministry of Agriculture



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Yes, Cambodia Has Arrived

(to answer TRT's question)

- As a global rice exporter
- But we have no intention to stand still

According to USDA (FAS) September 2013 report

Cambodia is the World's 5th largest rice exporter

(perhaps 4th?)

and

as a matter of fact,

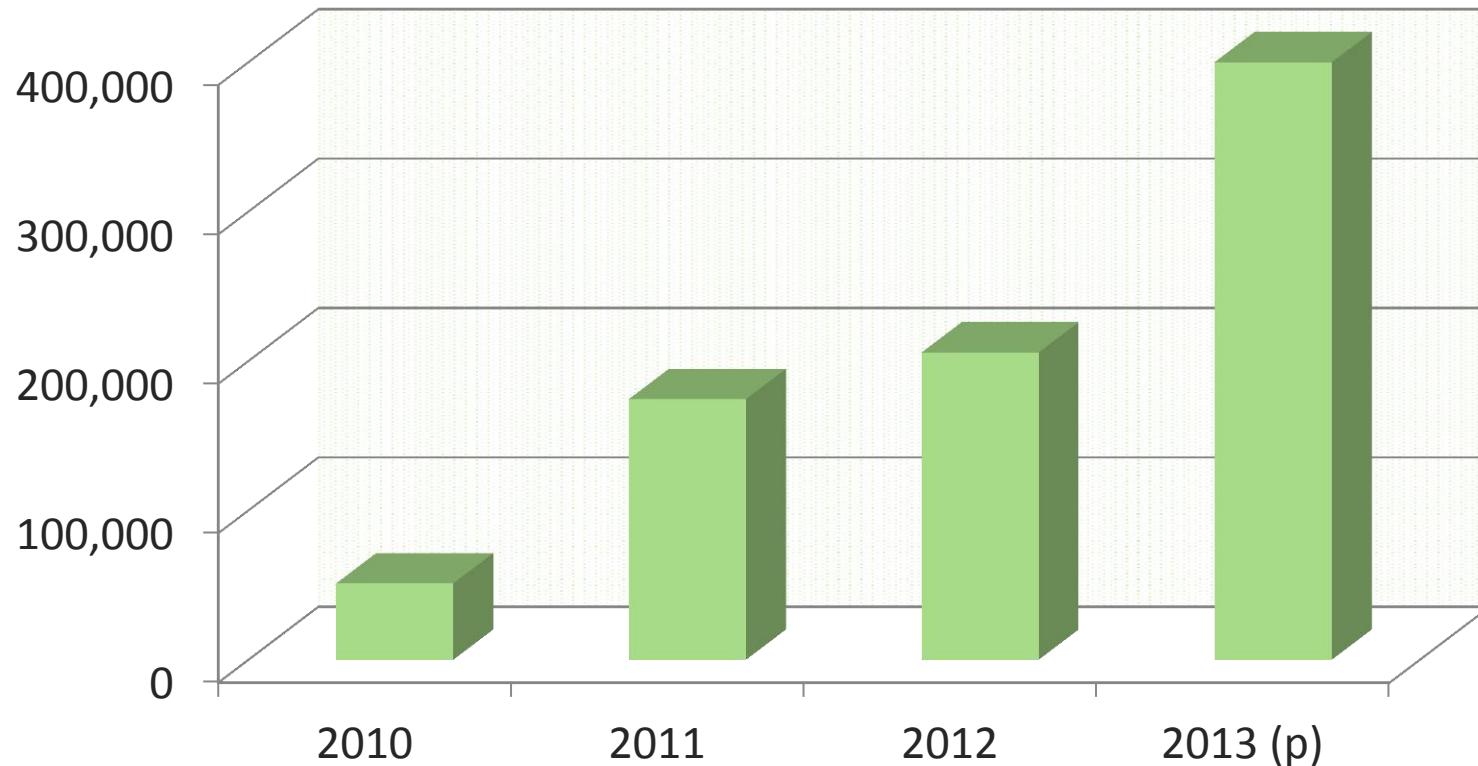
is the 2nd biggest exporter of Premium Jasmine Rice



Cambodian Rice Exporters



A rapidly growing export sector



- Volume of Rice Exports Facilitated Through Export Promotional Activities
- Volume of total Rice Exports at National Level

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CAMBODIAN RICE EXPORT MARKETS IN 2013



Cambodian Rice Exporters



Green and Clean



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Our Premium Fragrant Rice

- **Jasmine Rice/Phka Malis**

- ✓ Extra Long Grain
- ✓ Soft Texture
- ✓ Tender Morsel when cooked
- ✓ Pleasant and distinct aromatic flavor

The Taste that You Can not Resist !



World's Best Rice 2012

Cambodian Rice Exporters



Commercial Milling Capacity

- From approximately 100Mt/h in 2009 to around 325Mt/h in 2012
- With a predicted doubling in 2013/14 through expansion of existing rice mills and new investments

Investment with Latest State of The Art Facilities



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Our Successes

- Traditionally Grown Rice - No GMO
- Premium Rice Seed Multiplication
- Continual Focus on 'Green and Clean'
- Latest, State-of-the-Art Rice Mills (hi-tech, high capacity)
- Quality Certifications (Operations, Products, Labour, CSR)
- Cambodian Milled Rice Standard (2012 & 2013)
- DNA Fingerprint of Premium Fragrant Jasmine Rice
- Product development (First Parboiled Production)
- Supportive government: Policy development progress and strongly encouraging investments



Cambodian Rice, White Gold!

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Continued Development

Transportation and logistics:

- Rail road restoration, expansion of existing port & new port and expansion of highway.
- New entrance of international companies

Irrigation System:

- Improvement on existing reservoir and new reservoirs

Agricultural cultivated land:

- Expansion of agricultural land
- Maximizing the usage of land (more than one harvest per year)

Energy Sources:

- New energy supplies are coming up

Cambodia, a Land of Opportunities!

Cambodian Rice Exporters



Cambodia



Your Trusted Premium Quality Rice Producer and Supplier!

Cambodian Rice Exporters

ក្រសួងពេទ័រអប់រំ

នគរបាលកម្ពុជា

TOGETHER
WE PROMOTE
CAMBODIAN RICE

អគ្គិសនីពិភពលោក ឆ្នាំ២០១២

WORLD'S BEST RICE 2012

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